

Davidson Homes, Inc.
 Outcome Assessment Report
 For 2016



Item 1

Specific Goal: Report on Relative Profit Margin throughout the year on a monthly basis and publish results on web site.

Measurable: Each month as monthly financial information is processed.

Achievable: Yes, monthly as financial information is processed.

Relevant: Data in this area is essential for budgeting and planning.

Time: Data will be published on the web site two weeks after the end of the previous calendar month.

Reports:

Monthly progress for percent margin as % of 2016 budget.

Relative YTD % Margin as % of Budget												
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
97	101	104	94	100	100	98	99	95				

Item 2

Specific Goal: Report on Service Utilization Percentages throughout the year on a monthly basis and publish results on web site.

Measurable: Each month as monthly service data is processed.

Achievable: Yes, monthly as monthly service data is processed.

Relevant: Data in this area is essential for budgeting and capacity planning for each service program.

Time: Data will be published on the web site two weeks after the end of the previous calendar month.

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Reports:

Monthly progress for percent utilization by service type:

	Utilization %											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
RS	97	96	97	96	95	94	92	91	91			
DS	82	82	84	84	85	85	84	85	83			
RCI	54	43	31	34	45	45	52	46	46			
PC	83	82	75	73	77	78	81	82	80			
IHSB	82	83	80	80	86	86	89	90	90			
CN	64	66	70	68	59	66	64	71	75			

- RS- residential supports services
- DS – day supports services
- RCI – respite services
- PC – personal care services
- IHSB – In Home Skill Building
- CN - Community Networking

Item 3

Specific Goal: Report on Status of the new goal of lowering the amount of revenue in Accounts Receivable. The goal is measured as the ratio of accounts receivable at the end of the month to the amount of revenue posted for the month of interest. A baseline will be established during the year as data becomes available.

Measurable: Each month as revenue information is processed.

Achievable: Yes, monthly as financial information is processed and analyzed.

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Relevant: Accounts receivable information is relevant for budgeting and planning, payroll, accounts payable, tax payroll, and other cash flow information.

Time: Data will be published on the web site two weeks after the end of the previous calendar month.

Reports:

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
% AR/ Rev	50.8	46.7	43.4	47.6	45.8	50.2	49.1	1.8	46.0				